



LERØY SEAFOOD GROUP ASA
Q1 2026

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Agenda

1. Highlights
2. Strategy & targets update
3. Key financial highlights
4. Outlook

1. Highlights

A leading global provider of high-quality seafood

History reaching back to 1899

Fully integrated value chain

Diversified portfolio of healthy products and strong brands served across 80+ countries

Listed on Euronext
Oslo Børs since 2002

Organization
6,000
employees

Operating
revenue
34 billion
NOK (2025)

Operational EBIT
2.5 billion
NOK (2025)

VAP processing
volume
340,000
tonnes (2025)

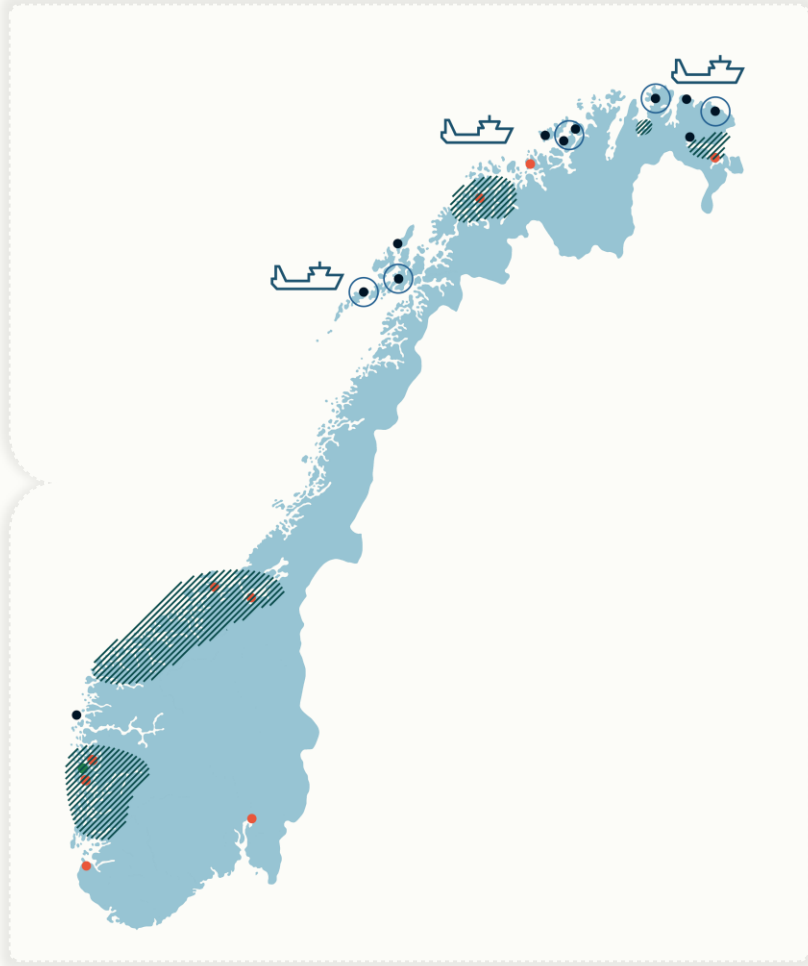
Harvest volume
195,600
tonnes (2025)

Wild catch volume
57,675
tonnes (2025)



Our goal:

Creating the world's most efficient and sustainable value chain for seafood



- Head office: Lerøy Seafood Group ASA
- Whitefish processing
- Harvesting, processing, sales and distribution
- ▨ Farming
- 🚢 Trawler

REDFISH



Over 20 years of investments have provided us with a unique and fully integrated seafood value chain.

WHITEFISH

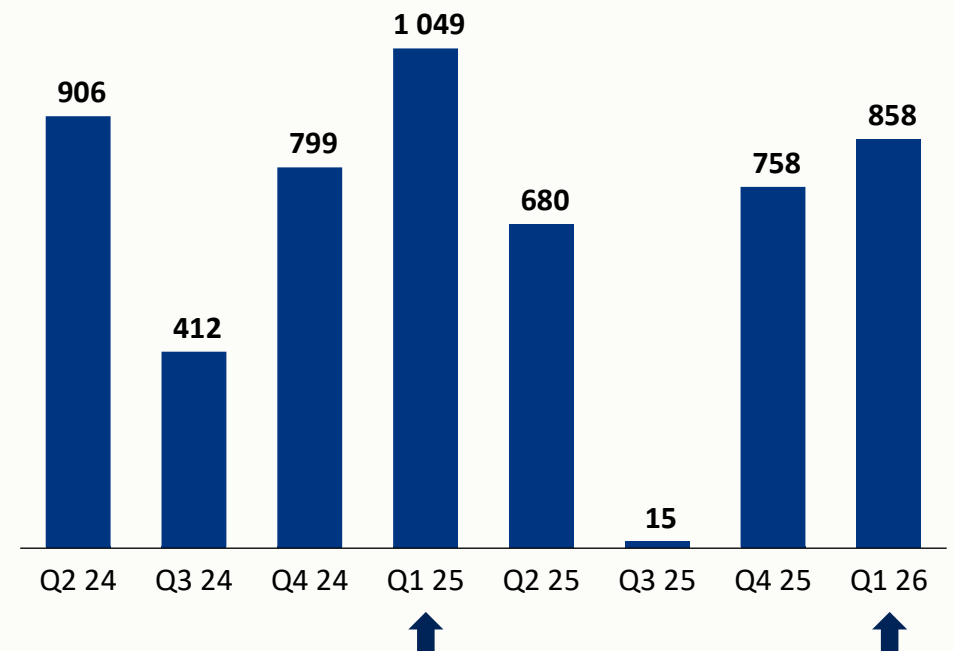


Open } Honest } Responsible } Creative

Highlights of the quarter

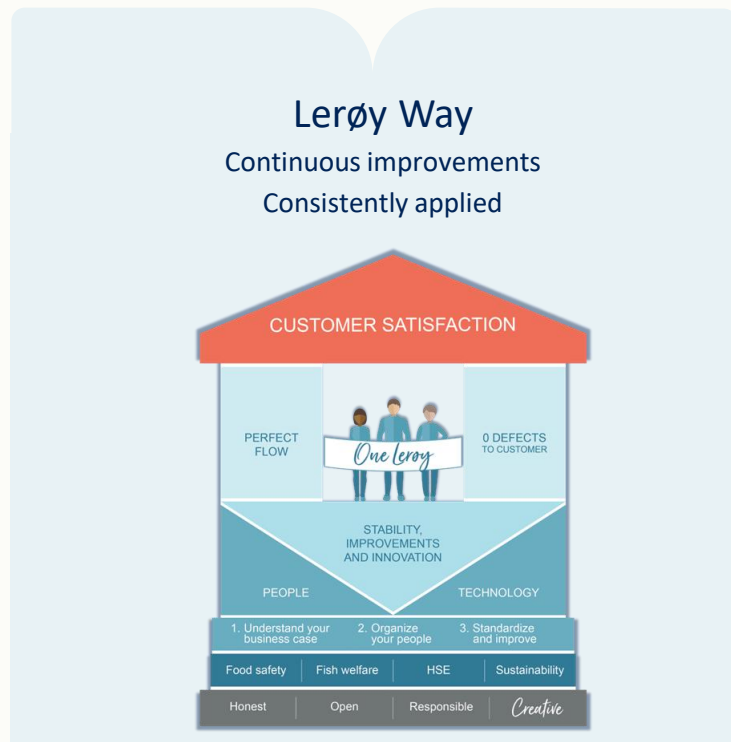
- Strong biological development in Farming. Q1/26 harvest of 39,9kt vs Q1/25 at 38,2kt
- Increased expectations for profitability Wild Catch
- Pressure on gross margins in some units in VAPS&D
- Harvest guidance for Norway in 2026 reiterated at 195 000 GWT
- Board propose NOK 2.5 per share as dividend for 2025

Operational EBIT (NOKm)



Implementing updated strategy with proven approach

Proven execution model



Updated strategic framework



Sharpened financial framework



2. Strategy & targets update

Status on CMD 2026 targets

220,000

Tonnes harvested in 2030 From Farming

[~197,000 GWT R12m Q1 2026]

1bn

NOK cost base reduction through 2026 initiatives

[173 NOKm realised YTD]

50bn

NOK in revenue by 2030

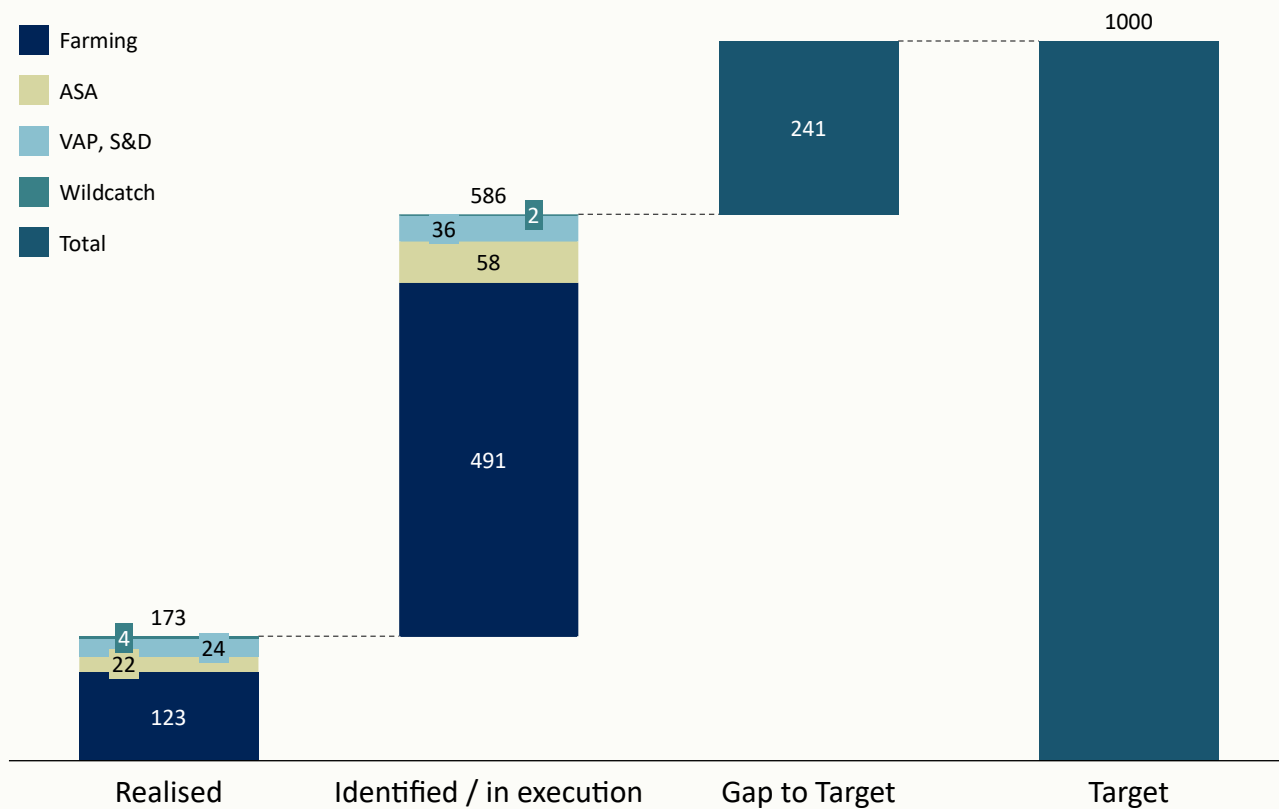
[34.5 bn R12m Q1 2026]

2bn

NOK in EBIT for VAP,S&D in 2030

[1.2 bn R12m Q1 2026]

Cost reduction progress – “run rate” – NOK 1bn target (CMD 2026)



- NOK 173m realised
- NOK 586m in identified and in execution
- NOK 241m gap to target



Segment

Farming



Segment

Wild Catch



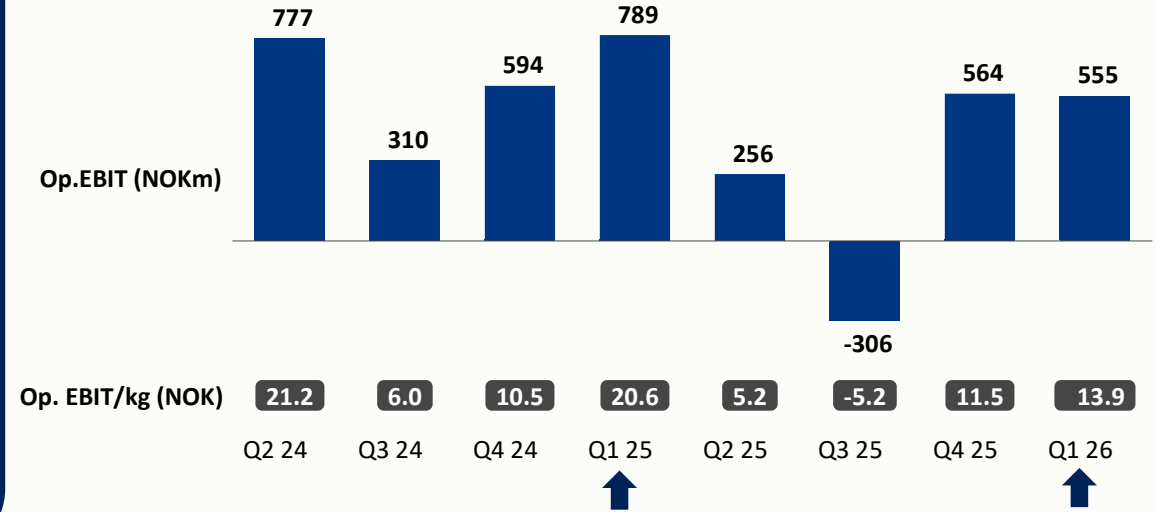
Segment

VAP, Sales
& Distribution

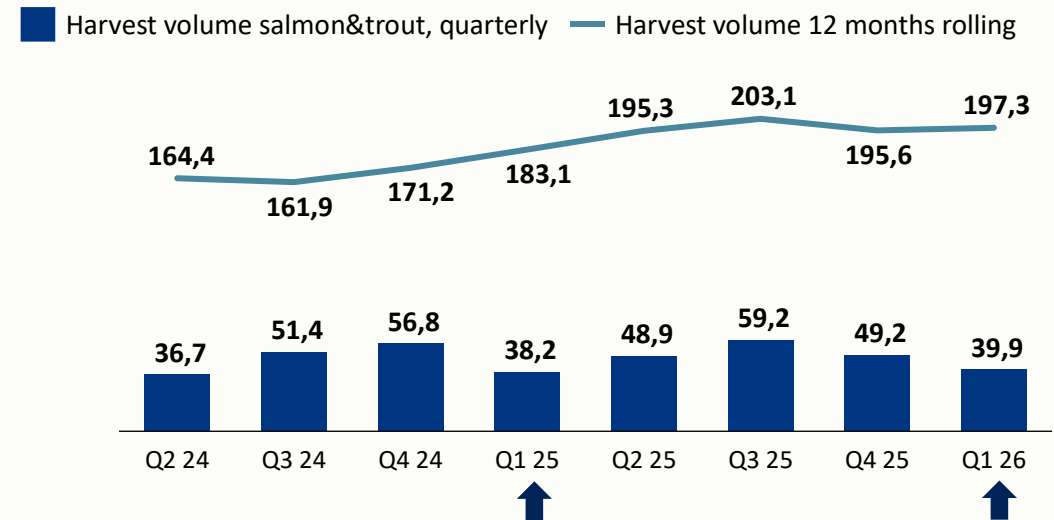
Farming highlights this quarter

- Continued strong biology
 - Strong growth rates and biomass production
 - Low mortality
 - High harvest weights. Q1/26: 4,8 GWT (Q1/25 4,2)
 - Y-o-y improvement in quality, but some maturation on trout.
- Y-o-y decline in prices
 - SSI price Q1/26 NOK 4/kg lower vs. Q1/25
 - High harvest volumes and strengthening NOK
- As expected, q-o-q cost increase on lower share of volume from Lerøy Aurora
- Harvest guidance re-iterated at 195,000 GWT

Operational EBIT Farming



Harvest volume (1 000 GWT)

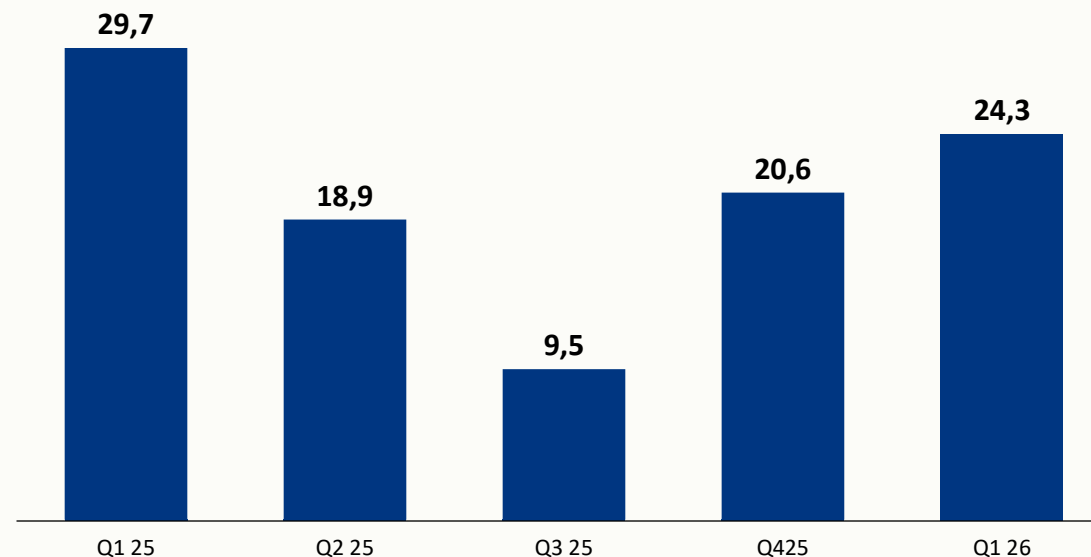


Lerøy Aurora

- Continued strong biological development in Q1 2026:
 - Strong growth rates
 - High survival rates
 - High superior share
 - High harvest weights
- Cost in Q1/26 lower than Q1/25 and lower than in Q4/25 if adjusting for utilisation effects of infrastructure
- Expect marginal q-o-q cost increase in Q2/26
- Estimated harvest volume:
 - 49 000 GWT in 2026 (vs. 54 680 GWT in 2025)

| Lerøy Aurora | Q1 2026 | Q1 2025 | YTD 2026 | YTD 2025 |
|-----------------------------|---------|---------|----------|----------|
| Revenue (NOKm) | 703 | 631 | 703 | 631 |
| Operational EBIT (NOKm) | 168 | 170 | 168 | 170 |
| Harvested volume (GWT) | 8 290 | 7 051 | 8 290 | 7 051 |
| Harvest weight (avg. in kg) | 5,3 | 4,0 | | |

Operational EBIT/kg value chain (in NOK)



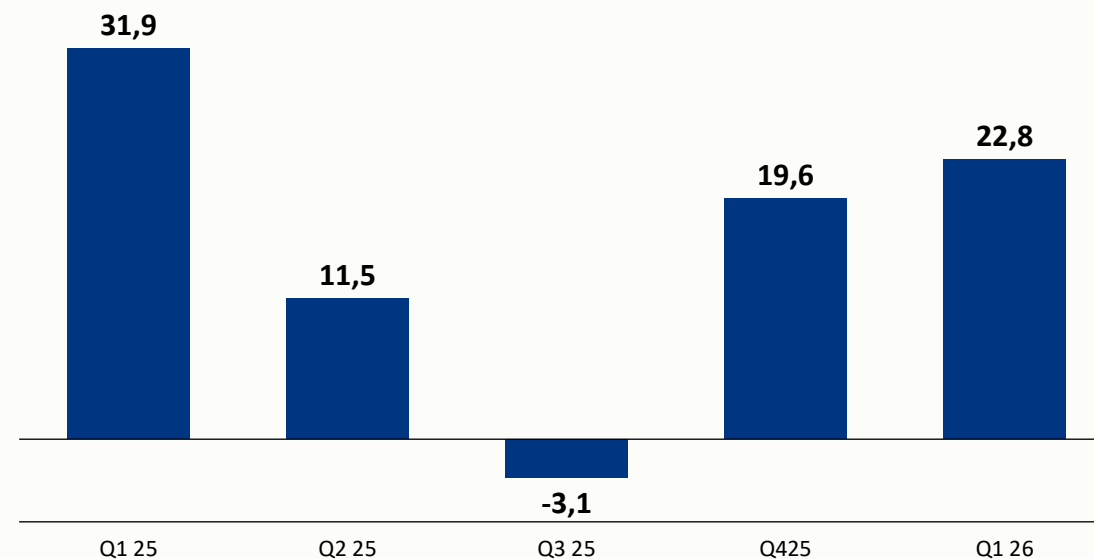
The value chain consists of farming and VAPS&D

Lerøy Midt

- Strong biological development in Q1 2026:
 - Strong growth rates
 - High survival rates
 - High superior share
 - High harvest weights
- Cost in Q1/26 marginally higher than Q1/25, in line with Q4/25
- Expect marginal q-o-q cost reduction Q2/26
- Estimated harvest volume:
 - 73 000 GWT in 2026 (vs. 70 787 GWT in 2025)

| Lerøy Midt | Q1 2026 | Q1 2025 | YTD 2026 | YTD 2025 |
|-----------------------------|---------|---------|----------|----------|
| Revenue (NOKm) | 1 400 | 1 495 | 1 400 | 1 495 |
| Operational EBIT (NOKm) | 300 | 430 | 300 | 430 |
| Harvested volume (GWT) | 15 967 | 16 364 | 15 967 | 16 364 |
| Harvest weight (avg. in kg) | 4,9 | 4,4 | | |

Operational EBIT/kg value chain (in NOK)



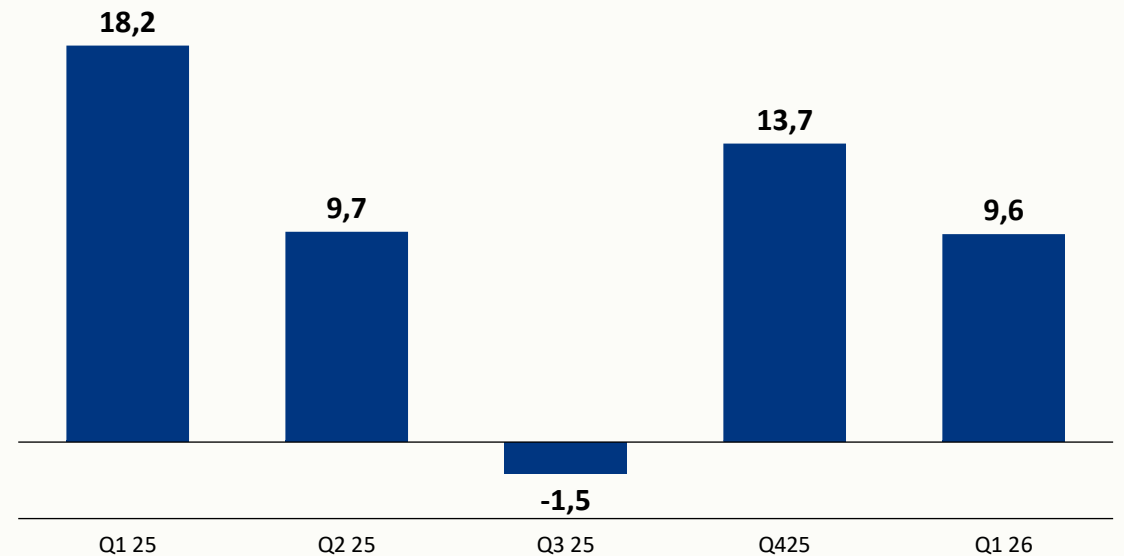
The value chain consists of farming and VAPS&D

Lerøy Sjøtroll

- Strong biological development in Q1 2026:
 - Strong growth rates
 - High survival rates
 - High harvest weights
- Expect marginal q-o-q cost reduction Q2/26
- Potential for significant cost reduction in H2/26 if biological trends continue
- Price achievement on trout influenced by maturation
- Estimated harvest volume:
 - 73 000 GWT in 2026 (vs. 70 087 GWT in 2025)

| Lerøy Sjøtroll | Q1 2026 | Q1 2025 | YTD 2026 | YTD 2025 |
|-----------------------------|---------|---------|----------|----------|
| Revenue (NOKm) | 1 006 | 1 143 | 1 006 | 1 143 |
| Operational EBIT (NOKm) | 87 | 188 | 87 | 188 |
| Harvested volume (GWT) | 15 686 | 14 828 | 15 686 | 14 828 |
| Harvest weight (avg. in kg) | 4,4 | 4,1 | | |

Operational EBIT/kg value chain (in NOK)



The value chain consists of farming and VAPS&D

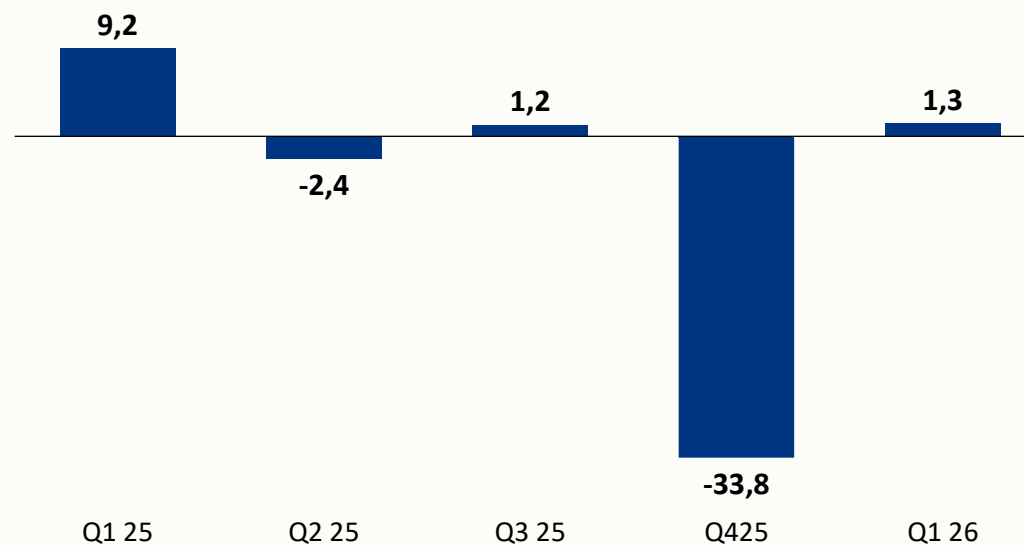


Scottish Seafarms (50% owned)

- Weak quarter on low volumes and high-cost stock:
 - Volumes down 36% y-o-y
 - Low volume impact unit cost; particularly wellboat and processing
 - Harvested fish impacted by challenging situation in 2025
- The next generation of fish is performing well
- Estimated harvest volume:
 - 43 000 GWT in 2026 (vs. 32 791 GWT in 2025)

| 100% basis, in NOKm | Q1 2026 | Q1 2025 | YTD 2026 | YTD 2025 |
|------------------------|---------|---------|----------|----------|
| Revenues | 575 | 900 | 575 | 900 |
| Operational EBIT | 7 | 77 | 7 | 77 |
| Harvested volume (GWT) | 5 391 | 8 414 | 5 391 | 8 414 |
| Operational EBIT/kg | 1,3 | 9,2 | 1,3 | 9,2 |
| NIBD | 3 090 | 2 632 | 3 090 | 2 632 |

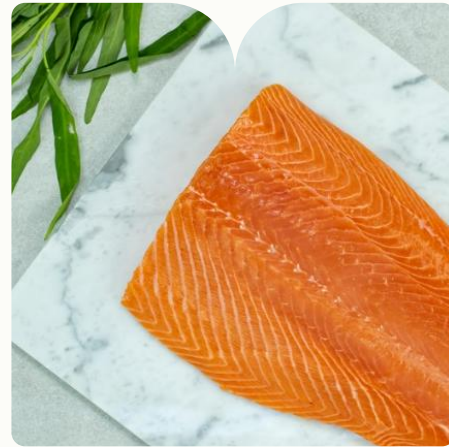
Operational EBIT pr kg (in NOK)



Farming volumes (1000' GWT)

| Farming volumes | 2022 | 2023 | 2024 | 2025 | 2026E |
|---------------------------------------|------------|------------|------------|------------|------------|
| Lerøy Aurora AS | 40 | 43 | 44 | 55 | 49 |
| Lerøy Midt AS | 69 | 61 | 69 | 71 | 73 |
| Lerøy Sjøtroll | 66 | 55 | 58 | 70 | 73 |
| Total Norway | 175 | 160 | 171 | 196 | 195 |
| Scottish Seafarms (Lerøy's 50% share) | 18 | 12 | 20 | 16 | 22 |
| Total | 193 | 172 | 191 | 212 | 217 |

Sales and processing operations in 18 countries – and sales to more than 80 markets



VAP, S&D highlights this quarter

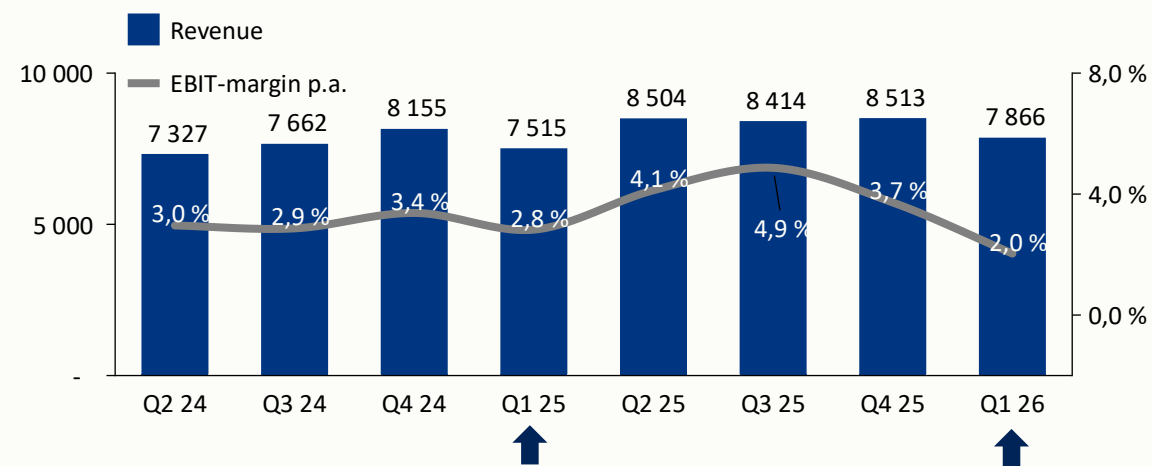
Continued growth in volumes and revenue

Operational EBIT in Q1/26 of NOK 160m vs NOK 212m in Q1/25

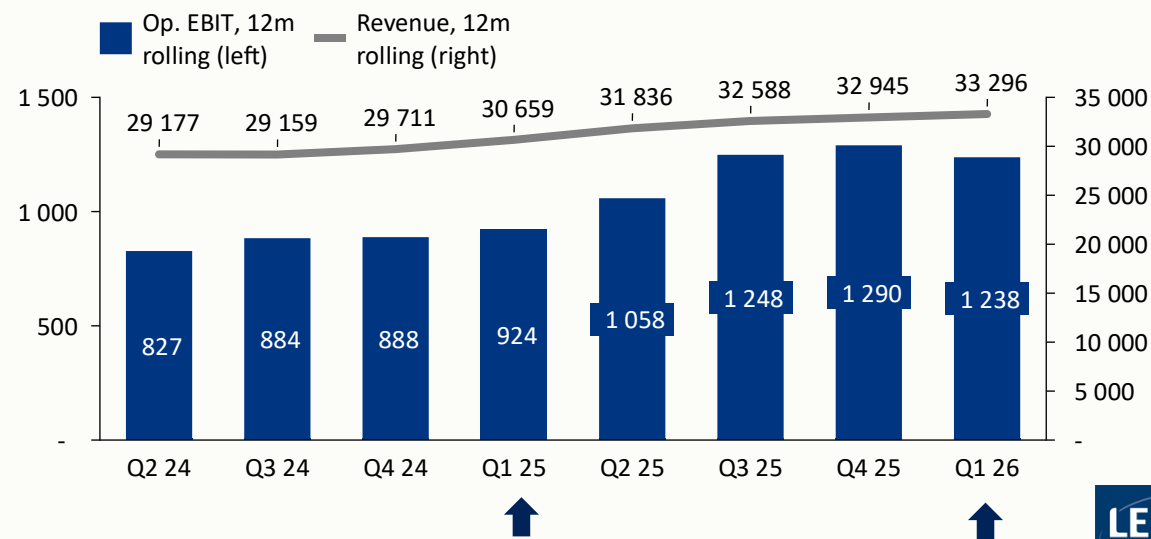
Many units increasing profitability, but negative impact on gross margins in some units

- Increased logistic costs to some high-margin markets

Revenue and Operational EBIT VAP, S&D (NOKm)



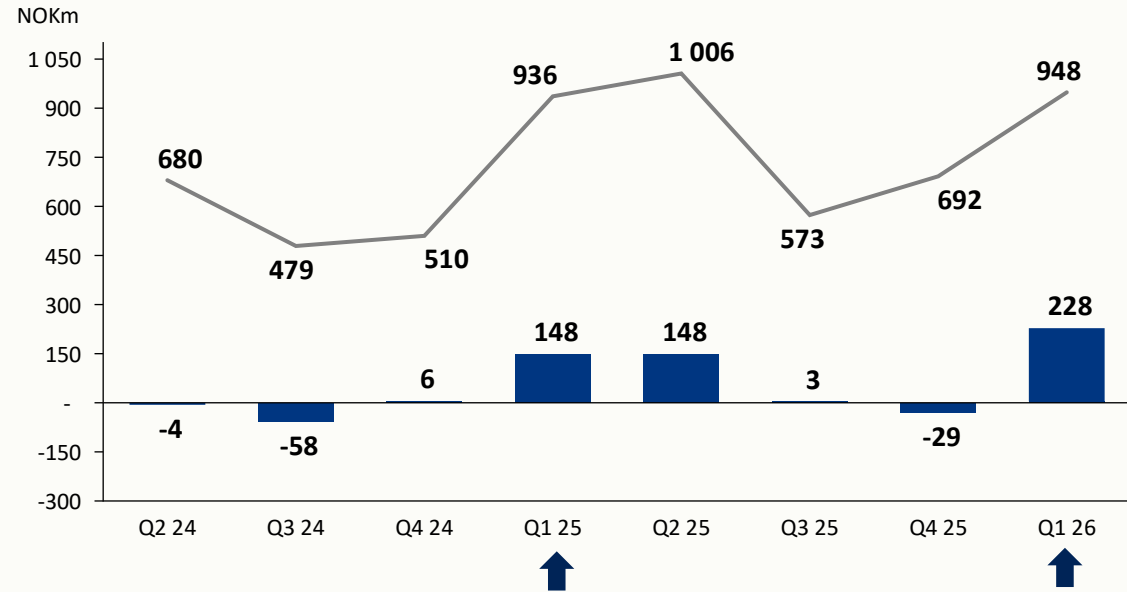
Revenue and Op. EBIT VAP, S&D (NOKm), 12m rolling



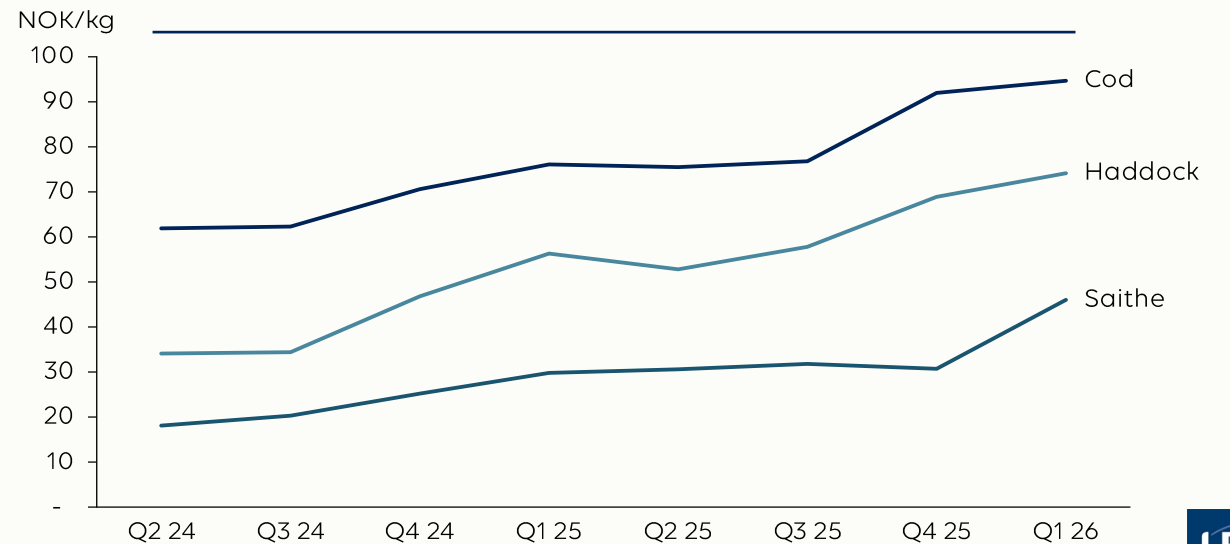
Wild Catch highlights this quarter

- Strong performance in Q1/26 in light of quota
 - Catch volumes down
 - Prices significantly up
 - Clear operational and financial improvements in land-based industry
 - Increased fuel cost toward end quarter
- Challenging operating conditions, but Op. EBIT increased from NOK 148m in Q1/25 to NOK 228m in Q1/26
- Increased profit expectations for the year

Revenue and Operational EBIT* Wild Catch (NOKm)



Price, key species (NOK pr kg)



Wild catch quotas and catch volumes (GWT 1 000)

| Catch volumes wild catch | Q1-26 | Q1-25 | Remaining quota 2026 | Remaining quota 2025 |
|--------------------------|-------------|-------------|----------------------|----------------------|
| Cod | 2,7 | 3,6 | 4,9 | 5,3 |
| Saithe | 2,6 | 5,4 | 11,2 | 13,0 |
| Haddock | 2,8 | 3,4 | 4,0 | 2,7 |
| Shrimps | 1,4 | 0,6 | | |
| Other | 4,7 | 6,0 | | |
| Total | 14,3 | 19,0 | 20,0 | 21,1 |

3. Key financial highlights

Profit and Loss statement

| (NOKm) | Q1 2026 | Q1 2025 | ▲% |
|--|---------------|---------------|-------------|
| Revenue and other income | 8 083 | 7 951 | 2% |
| Operational EBITDA* | 1 346 | 1 497 | -10% |
| Depreciation, amortisation, impairments | 487 | 448 | |
| Operational EBIT* | 858 | 1 049 | -18% |
| EPS (NOK)** | 0,84 | 1,56 | |
| Salmon and trout harvest volume (GWT) | 39 943 | 38 243 | 4% |
| Operational EBIT/kg value chain (NOK)*** | 17,9 | 26,2 | |
| Whitefish catch volume (tonnes) | 14 267 | 18 957 | -25% |
| Operational EBIT/kg Wildcatch | 16,0 | 7,8 | |
| ROCE* (%) | 11,9 % | 15,2 % | |

*Operational EBIT/EBITDA and ROCE: Excludes fair value adjustments related to biological assets and production fees (essentially a tax item), in line with market practice. Isolated events not expected to reoccur, such as restructuring costs and litigation costs are also excluded. **EPS: Before fair value adjustments related to biological assets. The effect from reversed fair value adjustment has been calculated on an after tax basis with a 22% tax rate. ***Farming and VAP SD segments combined.

Highlights this quarter

- Lower salmon and trout price impact overall profitability
- Strong quarter in Wild Catch

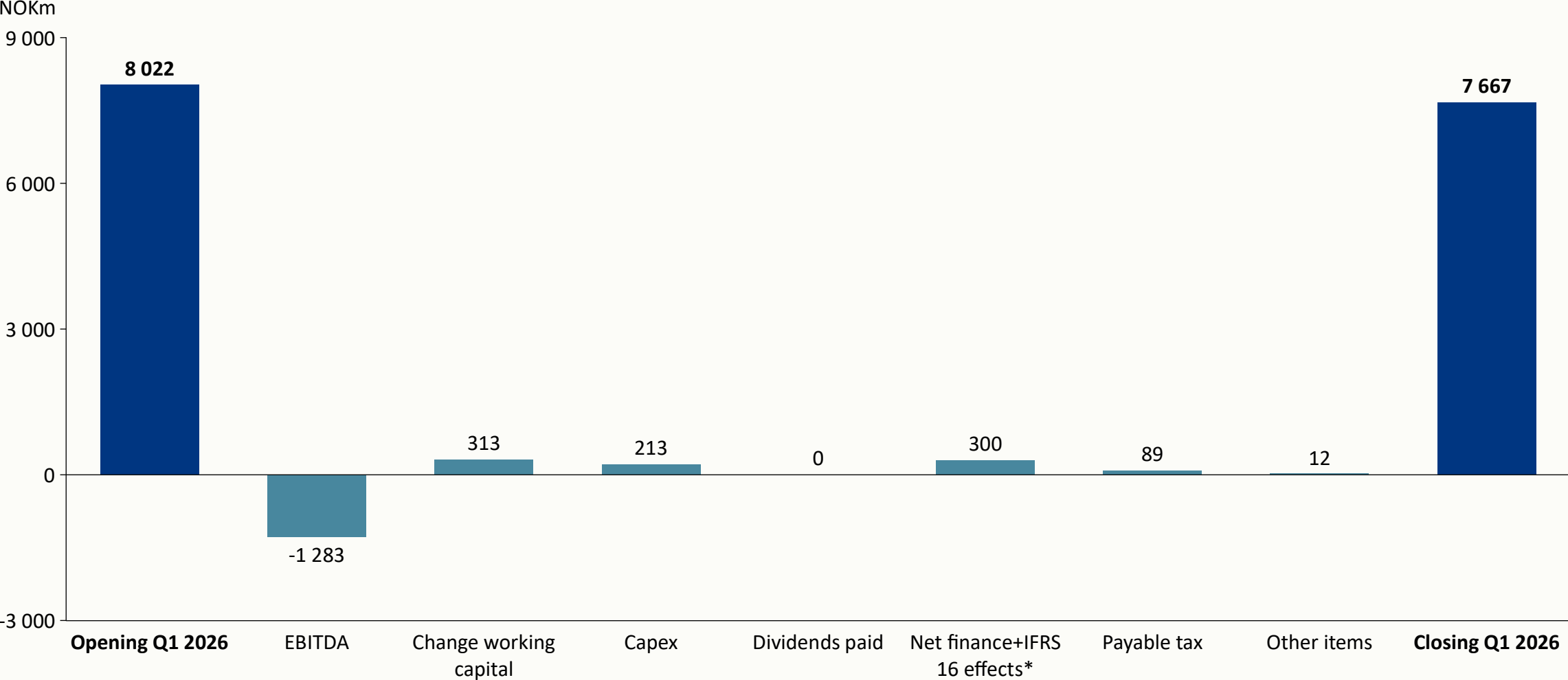
Balance sheet

| (NOKm) | 31.03.2026 | 31.03.2025 | ▲ |
|----------------------------------|---------------|---------------|-------------|
| Intangible assets | 8 792 | 8 836 | -44 |
| Right-of-use-assets | 3 254 | 3 543 | -288 |
| Tangible fixed assets | 9 303 | 9 119 | 184 |
| Financial non-current assets | 1 404 | 1 631 | -226 |
| Total non-current assets | 22 754 | 23 128 | -375 |
| Biological assets at cost | 6 845 | 7 018 | -173 |
| Fair value adjustment of biomass | 1 493 | 1 163 | 331 |
| Other inventory | 2 268 | 2 452 | -183 |
| Account receivables | 2 999 | 2 774 | 225 |
| Other receivables | 1 081 | 889 | 192 |
| Cash and cash equivalents | 2 823 | 2 428 | 395 |
| Total current assets | 17 509 | 16 723 | 786 |
| Total assets | 40 263 | 39 851 | 411 |

Highlights this quarter

- Tangible assets increased on investments in Farming
- Working capital build also seasonally on whitefish
- Strong balance sheet
- Issuer credit rating BBB+
- NIBD of NOK 7 667m
- Equity ratio of 50%

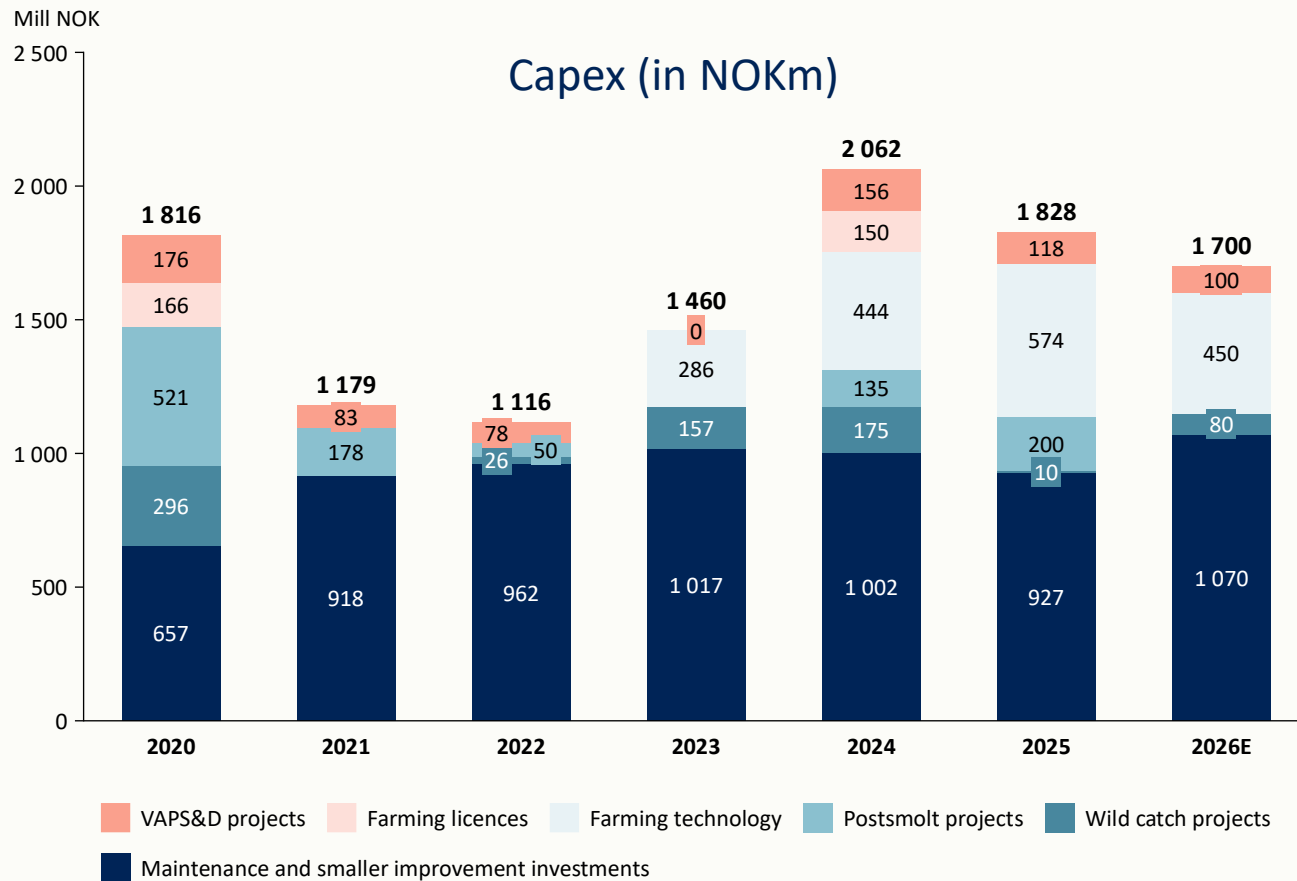
Change in net interest-bearing debt this quarter



*Includes instalments on lease liabilities to others than credit institutions (IFRS 16)



Prioritizing investments that will improve biology and fish welfare



Maintenance capex and smaller upgrades of around NOK 1bn annually

2026 capex estimate around 1.7bn

- Aquatraz and new technology investments (incl. lasers) in Farming
- Smaller capacity increasing investments VAPS&D
- New engine and trawler factory upgrades Havfisk

Positive ripple effects across Norway

We did business with **4 600** different suppliers all over Norway

Lerøy bought goods and services for over **NOK 20 billion**

We operate in over **50** municipalities



Lerøy has over **4000** employees living in over **190** municipalities

10 400 jobs in total, (direct and indirect)

Impact on direct and indirect taxes **NOK 1,8 billion**

Including corporate income tax, employer's social security contributions, production tax, export duty, and employee tax withholdings. Parts of the resource rent tax are additional.

VAP, Sales & Distribution

- organised in three integrated business units

Primary processing



Slaughtering and primary processing to whole head on gutted fish and fillets of salmon and trout

Business unit in process of transfer from Farming to VAP, S&D

Sales & Distribution



Operational planning, purchase, sale and distribution of mainly primary processed seafood, with global sales to large retail, foodservice and industrial customers

VAP Consumer Products

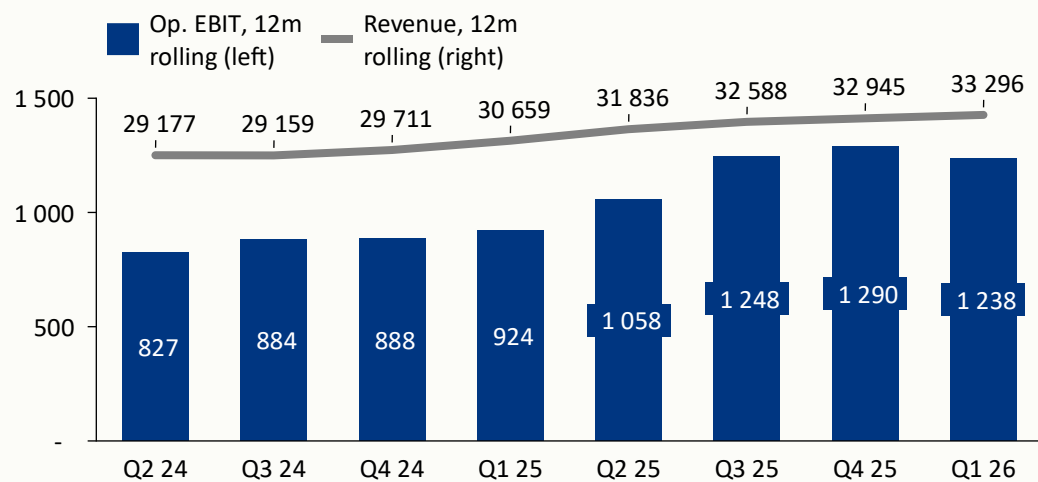


Processing of raw materials into finished consumer products, including wholesale, with direct sales to local retail and foodservice

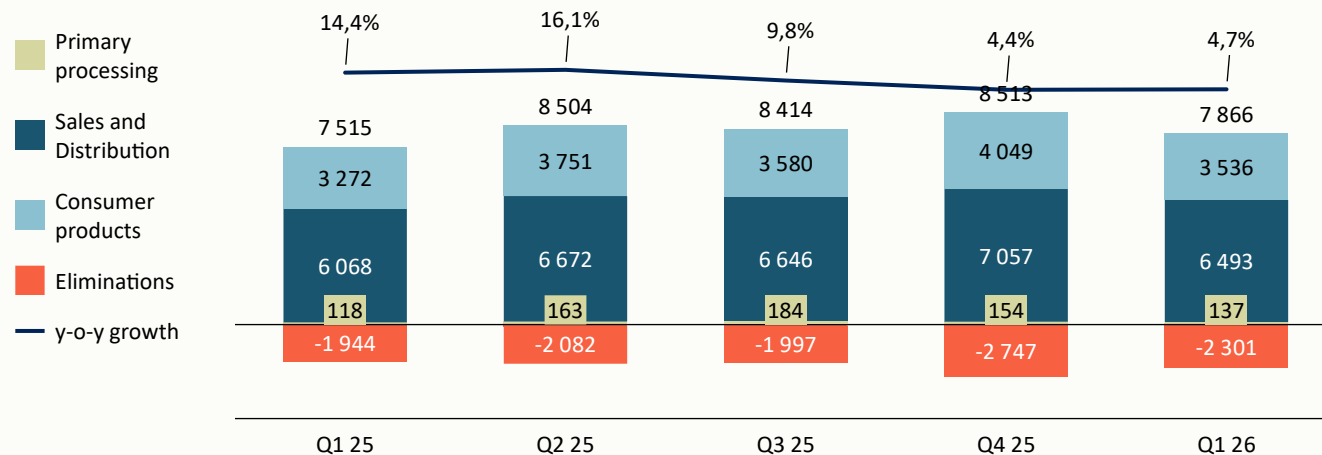
VAP, S&D highlights

- Healthy volume (+4,1% y-o-y) and revenue growth (+4.7% y-o-y)
- Operational EBIT of NOK 160m in Q1/26 vs NOK 212m in Q1/25
- Reduction in profitability from lower gross margin in some units

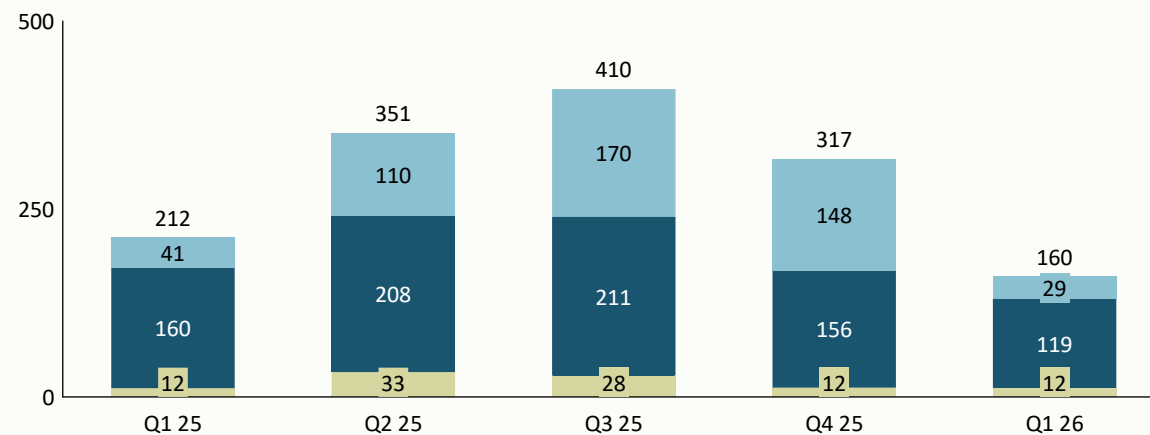
Revenue and Op. EBIT VAP, S&D (NOKm), 12m rolling



Segment revenue distribution, per quarter

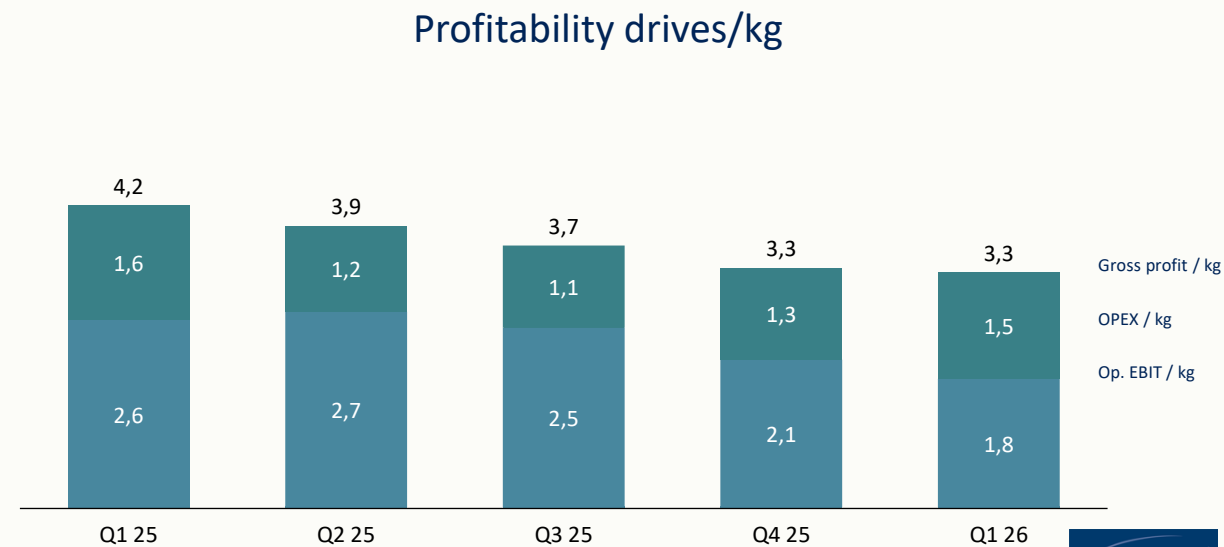
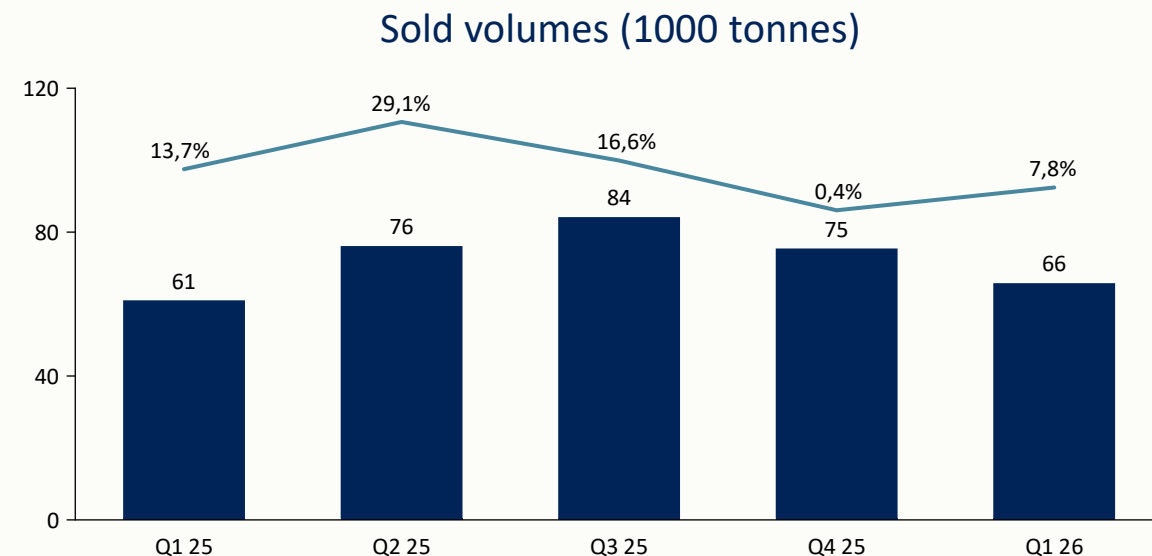
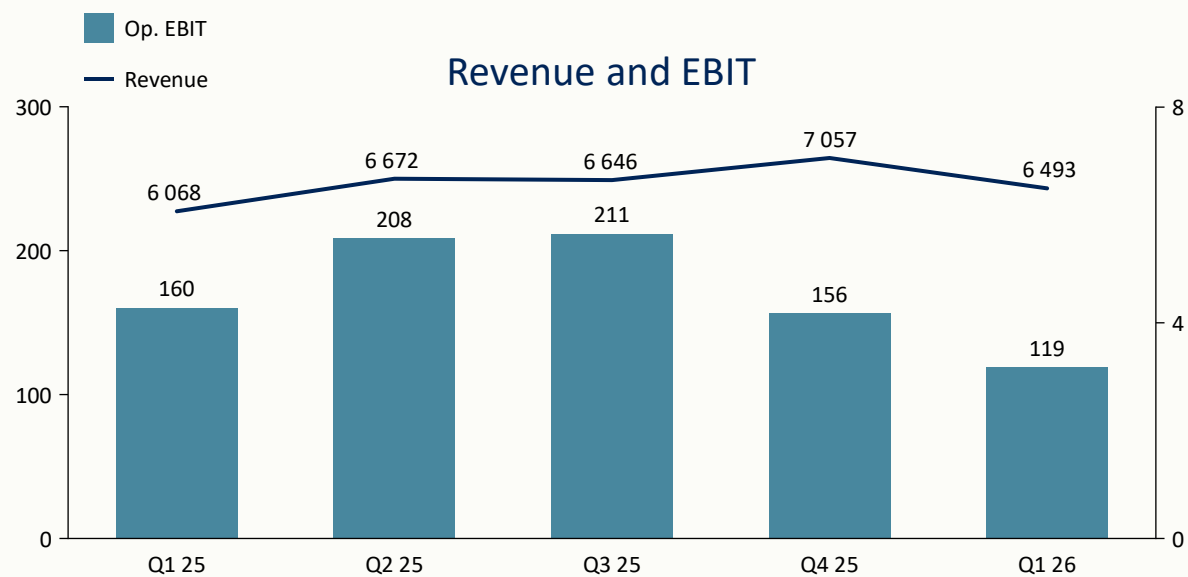


Operational EBIT (NOK million), per quarter



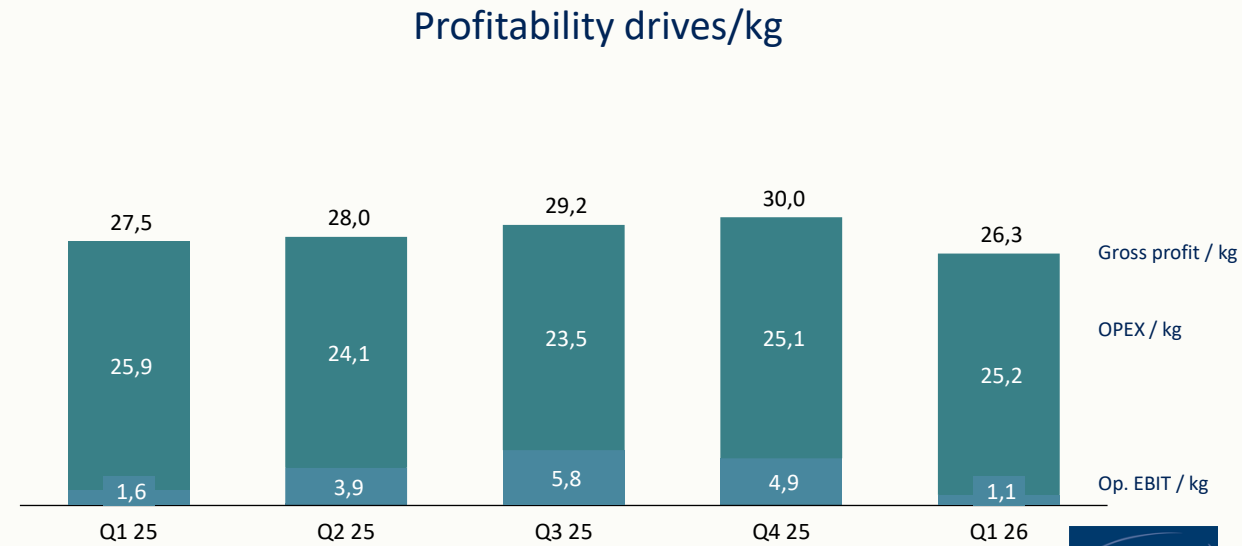
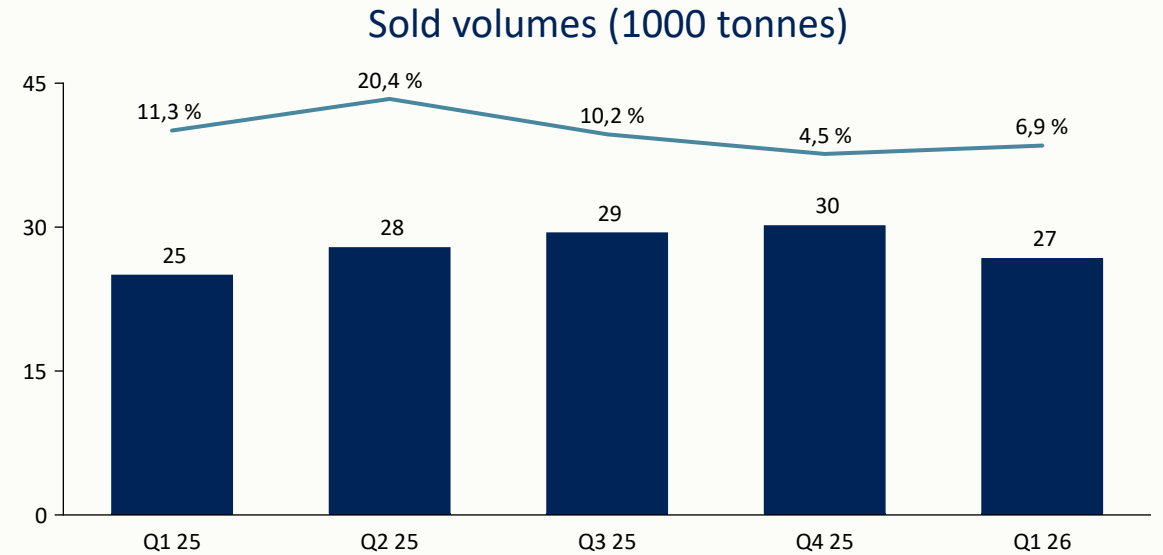
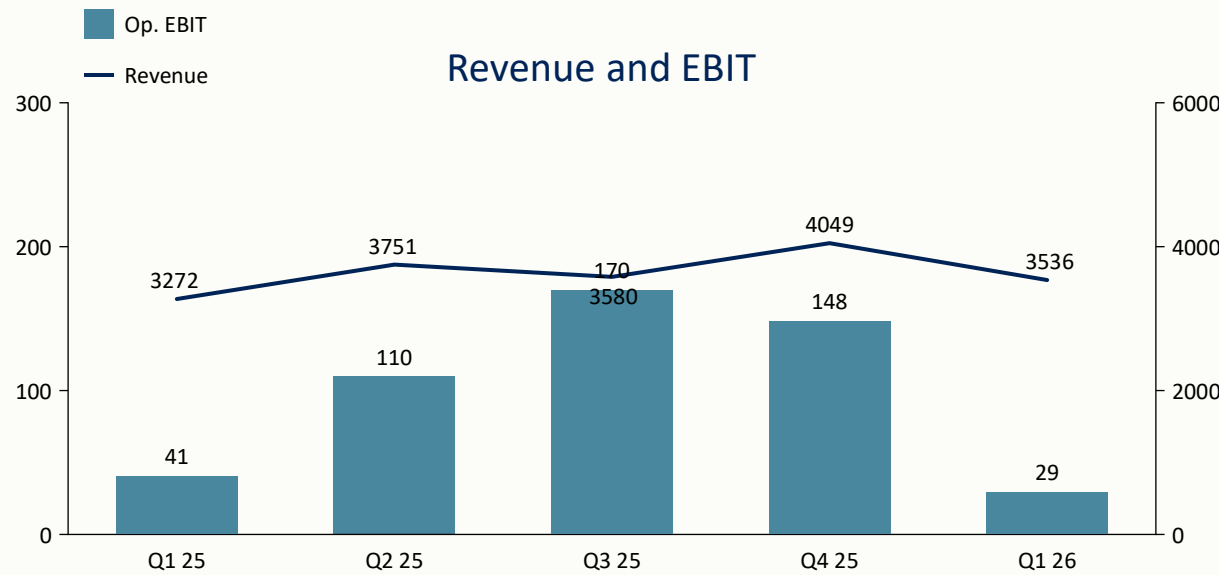
Drivers within Sales & Distribution

- Healthy volume (+7.8%) and revenue growth (+7.0%) y-o-y.
- Gross margins in some units negatively impacted by increased logistical cost to higher-margin markets.



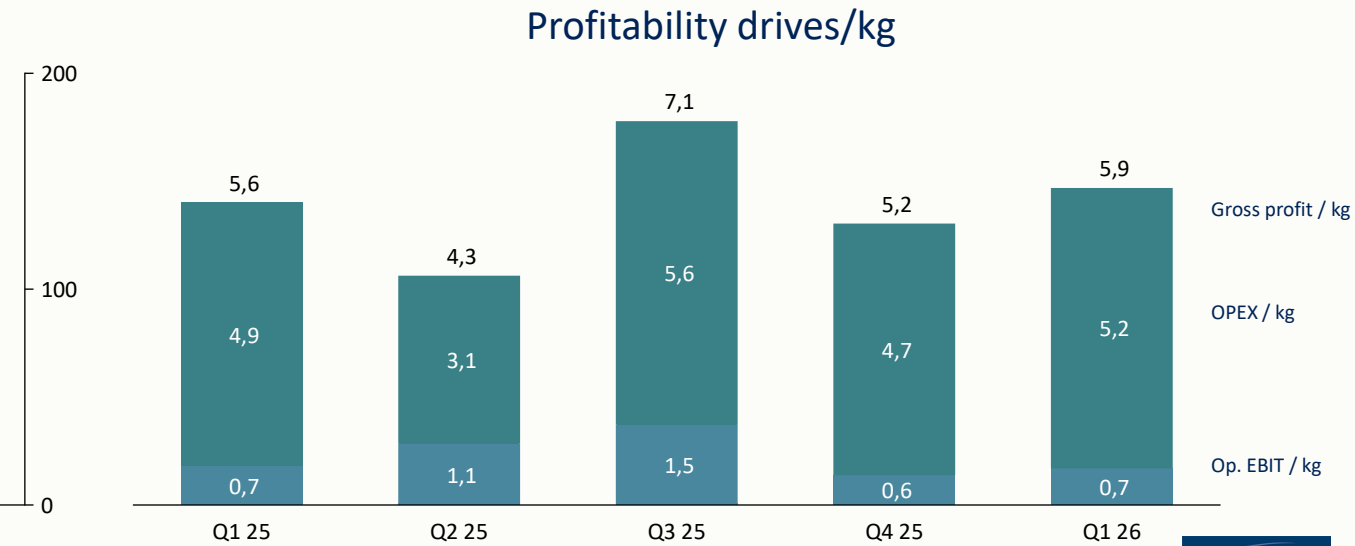
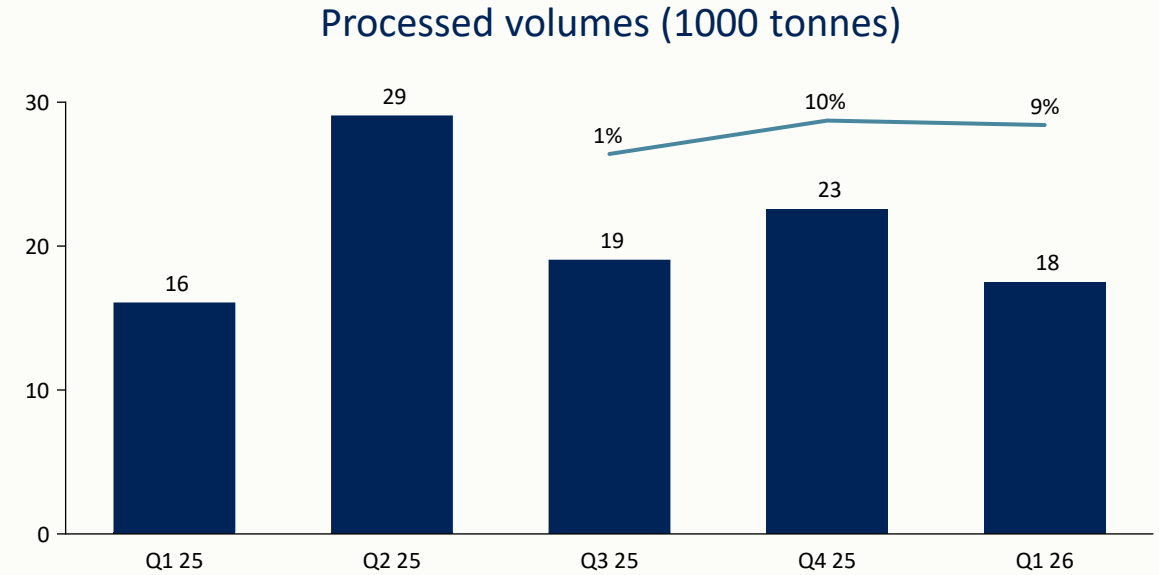
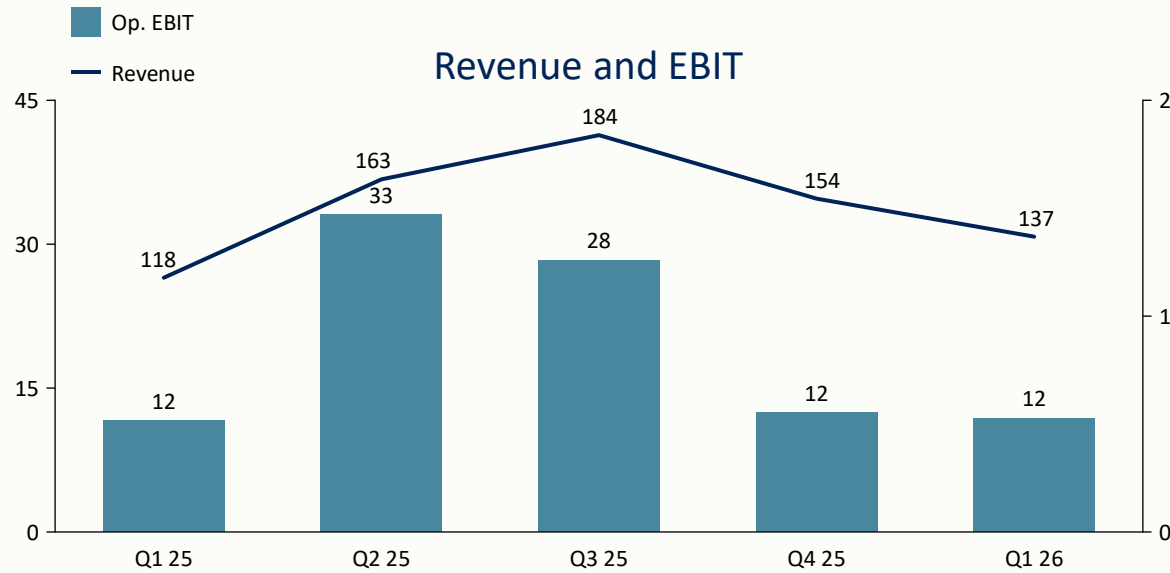
Drivers within Consumer products

- Healthy volume (+6.9% y-o-y) and revenue (+8.1% y-o-y) growth
- Positive profitability development in most units, while pressure on gross margin in some



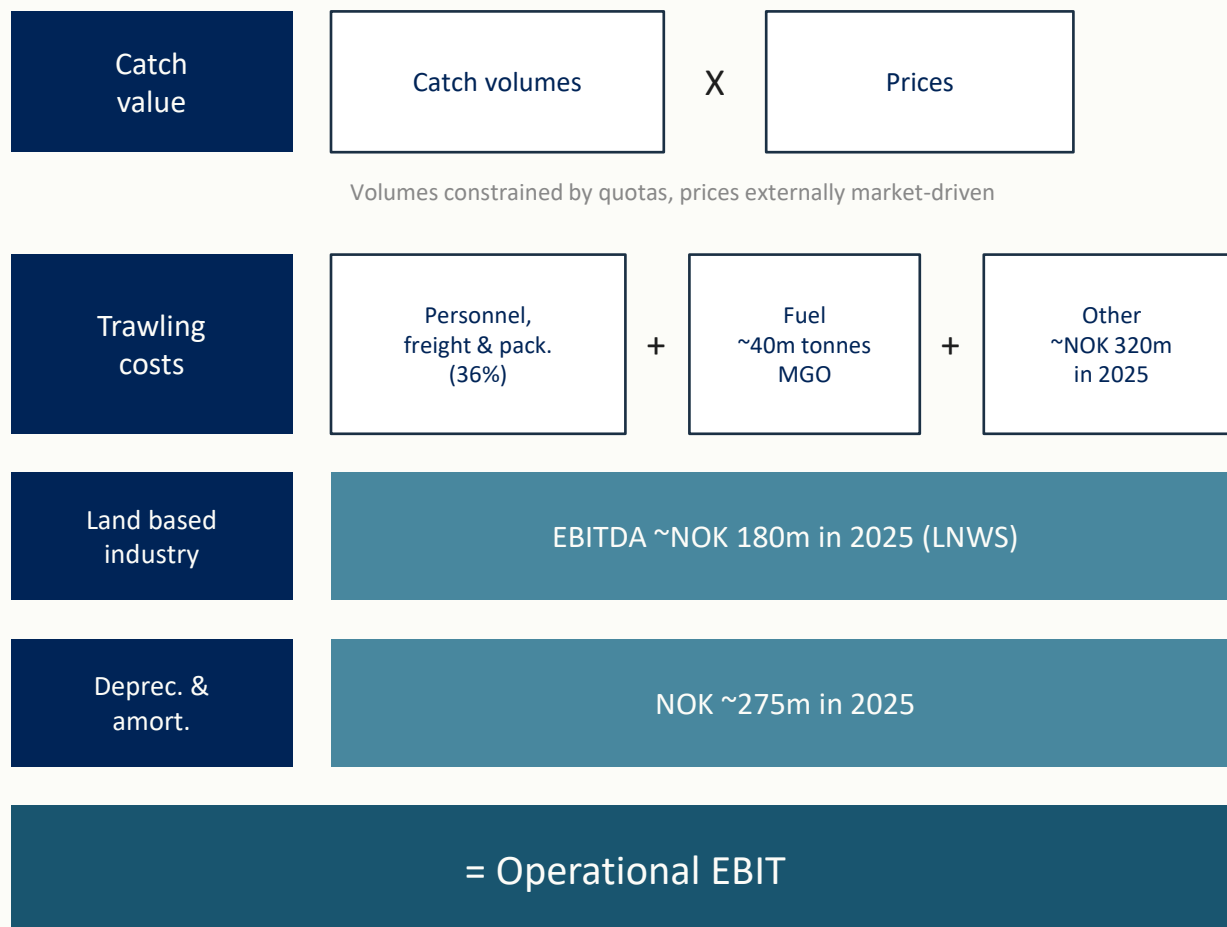
Drivers within Primary processing

- Performing basically in line with last year
- From June all processing units in Farming will have been moved to this reporting segment



How to model the Wild Catch segment – from CMD

Key earnings mechanics



Key considerations

- Earnings assessed on annualised, system-level basis reflecting quota-driven volatility and fixed cost structures
- Key trawling costs: personnel/lot (30% of catch value), freight & packaging (6%), fuel (~40m litres MGO), and other cost (equipment and maintenance)
- Land-based industry (LNWS) has limited opportunity to adjust cost base due to activity obligations. Low quotas = negative EBITDA
- Maintenance backlog now covered. Annual maintenance capex ~NOK 200m. Fleet renewal will be needed over time
- CMD 2026 guidance: EBITDA 2026 level with 2025. Implies operational EBIT ~NOK 250–300m for 2026

Wild Catch – annual EBIT estimate lifted from 250-300m to NOK 350-400m. Key drivers

Drivers for catch value

| Specie | Catch volume | | Price | |
|---------------|---------------|---------------|-----------|-----------|
| | 2025 | 2026E | 2025 | Q1 2026 |
| Cod | 8 796 | 7 500 | 80 | 95 |
| Saithe | 13 666 | 10 700 | 31 | 46 |
| Haddock | 6 068 | 6 800 | 55 | 74 |
| Redfish | 14 300 | 14 800 | 17 | 19 |
| Shrimp | 7 894 | 8 000 | 26 | 81* |
| Black halibut | 1 065 | 1 000 | 80 | 82 |
| Other | 1 494 | 1 300 | 26 | 48 |
| Fishmeal | 4 391 | 2 600 | 7 | 9 |
| Total | 57 675 | 52 700 | 36 | 56 |

* Consumer prawns. Full-year price realisation will be materially lower due to higher share of industrial shrimps

Drivers for catch costs

| Cost item | 2025 | 2026E |
|--|------|-------|
| Fuels consumption (million liters) | 39,2 | 38 |
| Fuel price (NOK/l) (25% hedged for 2026) | 6,9 | 10,5 |
| Fuel cost | 271 | ~400 |

- Strong price development in Q1. The negative impact from lower quota is more than offset by price increase.
- Significant fuel price increase late Q1. 25% of fuel position hedged. At current fuel prices best indication is price for the year 2026 at around ~10,5 (NOK/l)
- With development in other drivers this indicate an annual EBIT in the range NOK 350m to NOK 400m for the Wild Catch segment

4. Outlook

Atlantic Salmon - Supply

in tons WFE

| Year | 2021 | | 2022 | | 2023 | | 2024 | | 2025 | | 2026 | | 2027 | |
|-----------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|--------------|------------------|--------------|
| Region | Volume | Change | Volume | Change | Volume | Change | Volume | Change | Volume | Change | Volume | Change | Volume | Change |
| Europe | 1 896 600 | 13,1 % | 1 837 500 | -3,1 % | 1 777 000 | -3,3 % | 1 866 700 | 5,0 % | 2 092 600 | 12,1 % | 2 151 900 | 2,8 % | 2 177 600 | 1,2 % |
| Norway | 1 534 500 | 12,0 % | 1 517 800 | -1,1 % | 1 482 300 | -2,3 % | 1 516 300 | 2,3 % | 1 704 800 | 12,4 % | 1 742 500 | 2,2 % | 1 750 400 | 0,5 % |
| United Kingdom | 199 200 | 11,7 % | 160 800 | -19,3 % | 152 100 | -5,4 % | 189 400 | 24,5 % | 188 300 | -0,6 % | 192 400 | 2,2 % | 200 900 | 4,4 % |
| Faroe Islands | 105 500 | 30,9 % | 99 600 | -5,6 % | 89 400 | -10,2 % | 99 600 | 11,4 % | 128 900 | 29,4 % | 140 000 | 8,6 % | 138 700 | -0,9 % |
| Iceland | 41 500 | 33,0 % | 42 900 | 3,4 % | 38 700 | -9,8 % | 42 900 | 10,9 % | 51 300 | 19,6 % | 61 500 | 19,9 % | 69 100 | 12,4 % |
| Ireland | 15 900 | 0,6 % | 16 400 | 3,1 % | 14 500 | -11,6 % | 18 500 | 27,6 % | 19 300 | 4,3 % | 15 500 | -19,7 % | 18 500 | 19,4 % |
| Americas | 991 900 | -4,2 % | 1 015 200 | 2,3 % | 1 002 500 | -1,3 % | 950 200 | -5,2 % | 1 064 500 | 12,0 % | 1 079 800 | 1,4 % | 1 106 100 | 2,4 % |
| Chile | 718 300 | -7,7 % | 753 300 | 4,9 % | 766 000 | 1,7 % | 700 000 | -8,6 % | 807 200 | 15,3 % | 809 800 | 0,3 % | 809 900 | 0,0 % |
| Canada | 139 500 | 1,7 % | 133 200 | -4,5 % | 110 000 | -17,4 % | 118 600 | 7,8 % | 117 000 | -1,3 % | 118 000 | 0,9 % | 122 600 | 3,9 % |
| Australia | 84 200 | 1,7 % | 79 000 | -6,2 % | 76 500 | -3,2 % | 77 100 | 0,8 % | 83 000 | 7,7 % | 83 000 | 0,0 % | 88 000 | 6,0 % |
| Others | 30 900 | 80,4 % | 30 200 | -2,3 % | 31 500 | 4,3 % | 35 000 | 11,1 % | 36 800 | 5,1 % | 49 600 | 34,8 % | 66 100 | 33,3 % |
| USA | 19 000 | -5,0 % | 19 500 | 2,6 % | 18 500 | -5,1 % | 19 500 | 5,4 % | 20 500 | 5,1 % | 19 400 | -5,4 % | 19 500 | 0,5 % |
| Total | 2 888 500 | 6,5 % | 2 852 700 | -1,2 % | 2 779 500 | -2,6 % | 2 816 900 | 1,3 % | 3 157 100 | 12,1 % | 3 231 700 | 2,4 % | 3 283 700 | 1,6 % |

Figures as per 08.05.2026

Source: Kontali

Outlook

Farming

Strong biological performance continues

Cost reduction program gradually to impact cost of harvested fish with lower cost from H2/26

Expect harvest volume of 195 000 GWT in 2026 for Norway, and 216 500 GWT including Lerøy's share in Scottish Seafarms

Wild Catch

Price development outweighs lower catch volumes and significantly higher fuel price

Positive operational development in land industry also starting to show in financials

VAP, S&D

Lower salmon and trout prices are building markets

Increased demand for integrated, sustainable, value chain

Strong demand in emerging markets

Some tailwind on lower-than-expected prices in 2025. For 2026 expectations of continued growth at slightly lower margins

Guidance and long-term ambitions

Farming

2026

- Harvest volumes 195,000 GWT (Norway)
- Cost per kilo lower than 2025

2030

- Harvest volumes 220,000 tonnes
- #1 relative cost position in all regions

Wild Catch

2026

- Price development outweigh lower quota and higher fuel cost
- Indicative Op.EBIT of NOK 350-400m

2030

- Profitability growth with quota growth

VAP, S&D

2026

- Compared to 2025 – continued growth at slightly lower margins

2030

- NOK 2bn EBIT
- 420,000 tonnes sold/25% volume growth

Efficient capital allocation to high-return opportunities



Q&A



The Norwegian Seafood Pioneer